

Interim Senior Insights and Client management lead - Full-time position

The company

Volans is a renowned think tank and strategic advisory firm operating globally to help business leaders make sense of the emerging future and address global challenges. We strive to catalyse systemic change through our work with a select group of clients – helping build their capacity to act as pioneers of a regenerative future. Our clients include Nestle, Unilever, ESB (Irish Electricity Supply Board), FAB (First Abu Dhabi Bank) and Selfridges. We also partner and support a number of educational establishments to reinforce the importance of change.

Our thought leadership and experience within sustainability, innovation, regeneration, circular economy and green finance means we are busier than ever.

The role

We are looking for someone to be a core part of the team, taking a lead on multiple projects, ensuring our clients and partners receive the high value and insights we are known for. This involves close collaboration with the senior team as well as the ability to work on your own and develop strong relationships with our wonderful clients.

You will be responsible for managing workstreams and projects, so it is essential to have strong attention to detail as well as the ability to see the bigger picture.

Our work style is collaborative and emergent, both within the team and with clients and partners so you will be personable and engaging – even when your carefully laid plans unexpectedly have to be changed.

This is an interim post, with the potential to become permanent.

The person

Requirements:

You probably have at least 7-10 years of experience working and are ready to move to the next stage of your career.

You will have a proven track record in at least two of the following capabilities. During your time at Volans there is plenty of scope to build your expertise in all of these.

- Knowledge & Insights
 - Key corporate issues – you have probably worked in a corporate environment, so you know what the daily challenges of our clients are
 - Understanding of key topics in the fields of innovation, sustainability, circular economy and regeneration
- Research & Communication
 - Ability to lead on research and analysis across a wide range of topics and projects
 - Capacity to oversee a team of researchers to generate insights that support and drive the strategic direction of our clients

- An able writer who can synthesise complex concepts to make them accessible to different audiences
- Experience of writing proposals/presentations for new client projects
- Client Services & Project Management
 - Managing client relationships (typically senior executives in MNCs)
 - Preparing/editing specific deliverables for clients such as advisory briefings and presentations
 - Managing delivery of an overall project work plan, writing strong briefs, delegating and knowing how to make the most of the diverse talents of a team in delivering.

Qualities

You have a genuine interest in global issues and effecting change.

You'll be confident in creating and delivering pieces of analysis and proposals and in managing priorities and multiple projects effectively, whilst collaborating with others.

You'll be comfortable working in a dynamic, fast-paced environment, whilst also having first-hand experience of the world of large corporations. You'll also be confident talking and presenting to C-suite audiences in MNCs.

You are abundantly curious and creative.

You have probably experienced moving between different circumstances, be it between countries and cultures, or between the public and private sectors, whilst retaining a strong sense of who you are and your personal values.

The role is varied and interesting but also demanding. It is a crucial role for the next stage of our business, and you will report directly to the CEO.

We aim to increase the diversity of our team in both demographics and also in diversity of thought and experience, so will take this into consideration during the recruitment process.

Location

We are based in Somerset House, London WC2, and work both from the office and from home. This role may require you to travel.

Salary and benefits

Competitive dependent on experience

Pension

Private Health

25 days holiday

Next steps

Please send your CV along with a covering letter to hello@volans.com, letting us know why you are the right person for this role. We aim to make a swift decision so don't delay.