

# Driving a Positive, Regenerative Future

An Analysis of Green Swan Market Shifts and  
their Opportunities for Exponential Impact

# Cities



# Food



# Agenda

## Part 1: Tasks & Method

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- Objectives
- Methodology
- Task One, Two & Three

## Part 2: Findings

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- Green Swan 1
- Green Swan 2
- Commonalities

## Part 3: Conclusions

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- What does this mean for the future of cities & food?

Part 1:

# Tasks & Method

# Objectives



**Imperial College**  
**London**

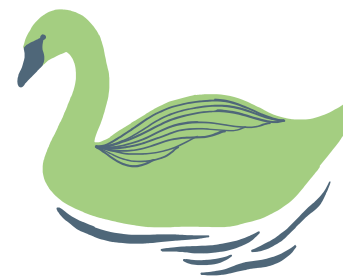
## Green Swan Observatory .....

to demonstrate what a regenerative future could look like and consider what is already happening today that could get us there.

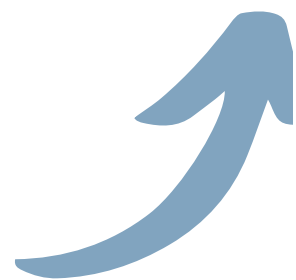
## The Team @ ICL .....

to identify and analyse Green Swan (GS) market shifts that can deliver exponential impact across economic, social and environmental parameters by 2030

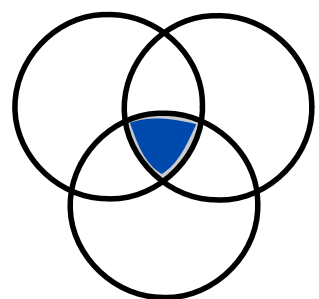
# Methodology



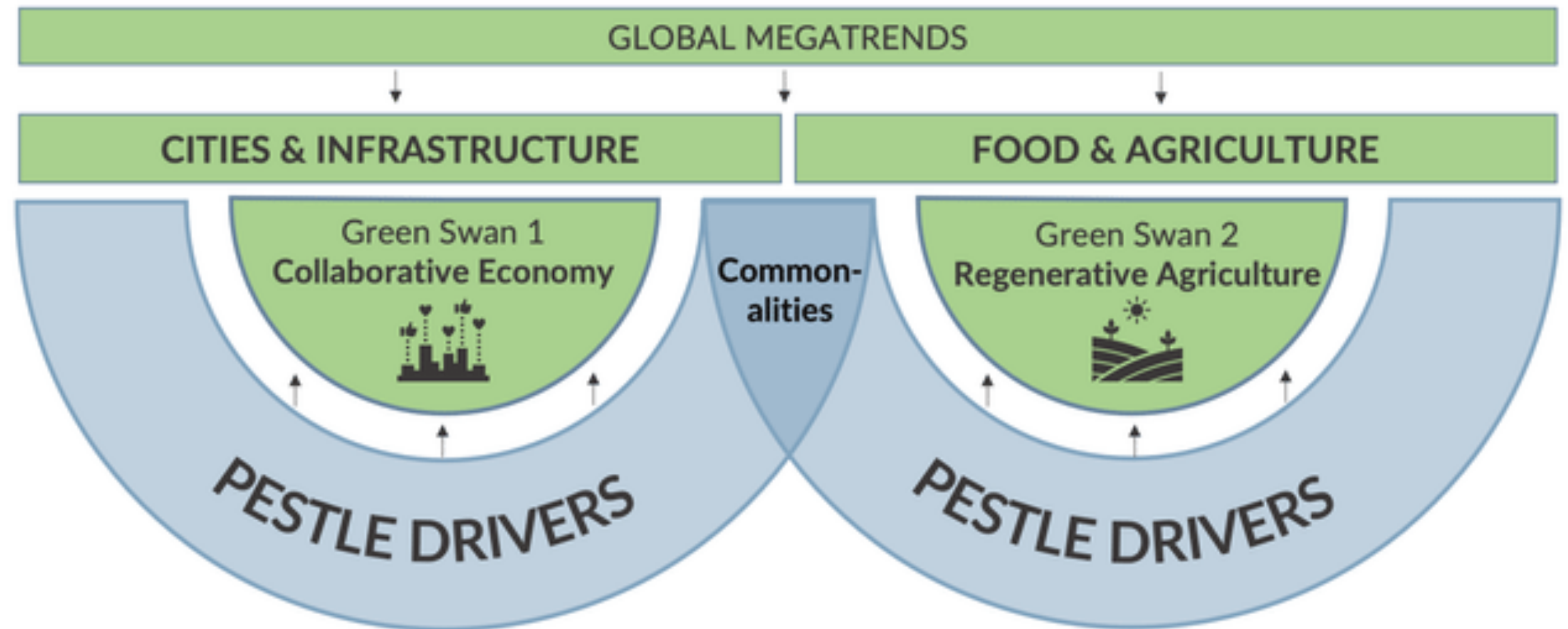
Task One:  
Identify GS  
market shifts



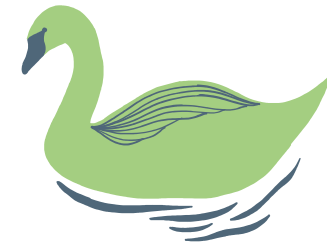
Task Two:  
Analyse key  
drivers



Task Three:  
Identify  
Commonalities



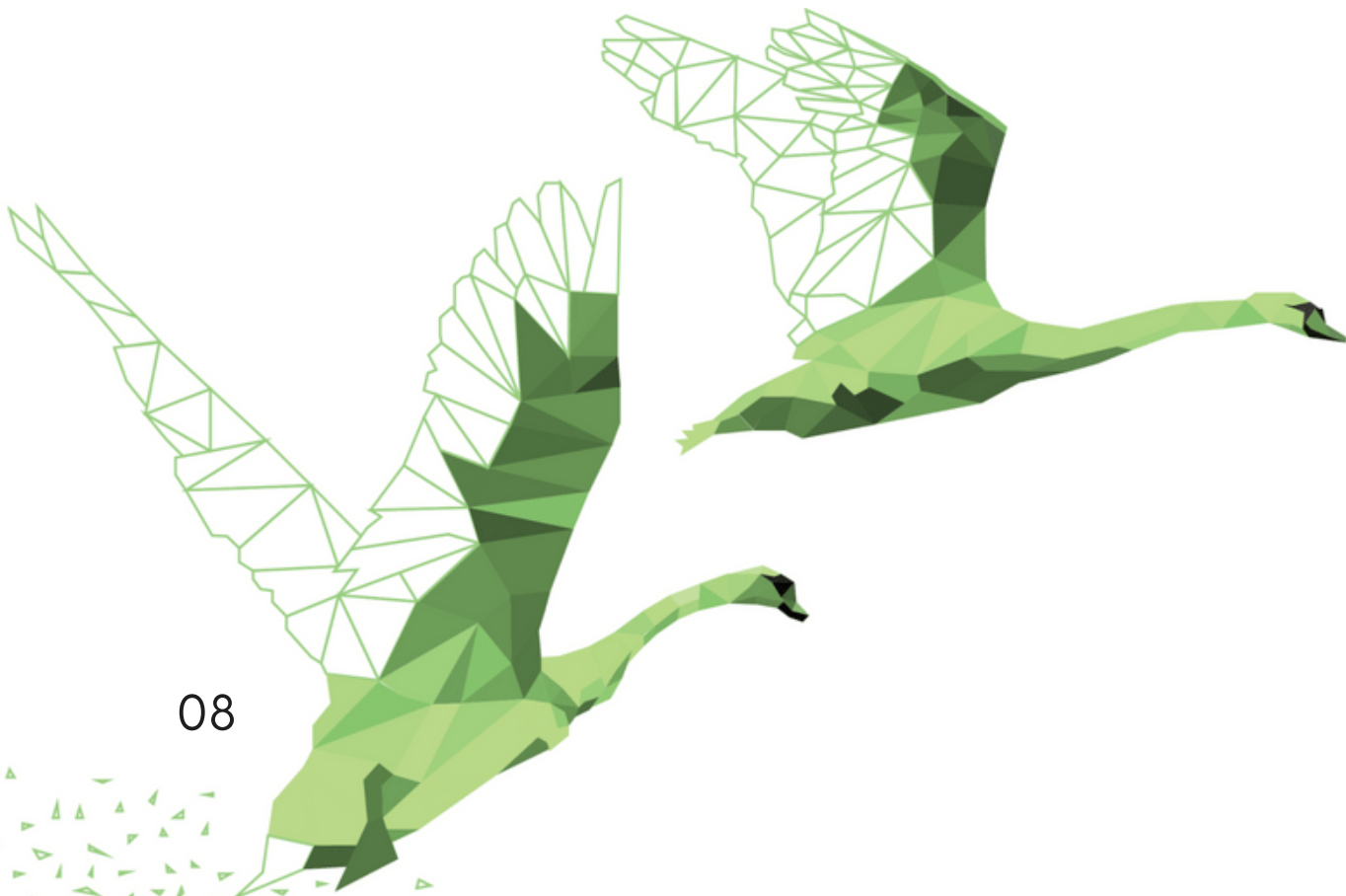
# Task One



## Identify GS market shifts



- Research into areas and related current issues, global megatrends, future reports
- Gathering initial GS ideas
- Focus: **Cities and Infrastructure**, and **Food and Agriculture**.
- Four GS market shifts per area
- Evaluation method developed to score and select the most promising GS market shifts





# Evaluation of GS market shifts



**Step 1.** Determining evaluation criteria and their relative importance

**Step 2.** Scoring the GS market shifts according to the criteria

CRITERIA	
1	Exponential Impact by 2030
2	Regenerative
3	Economic Impact
4	Environmental Impact
5	Social Impact
6	Ability to Excite
7	Likelihood of happening

- **Likert scale**

Strongly agree (5) Moderately agree (4) Neutral (3)  
Moderately disagree (2) Strongly disagree (1)

- **Estimate-talk-estimate technique** (Similar to Delphi method)

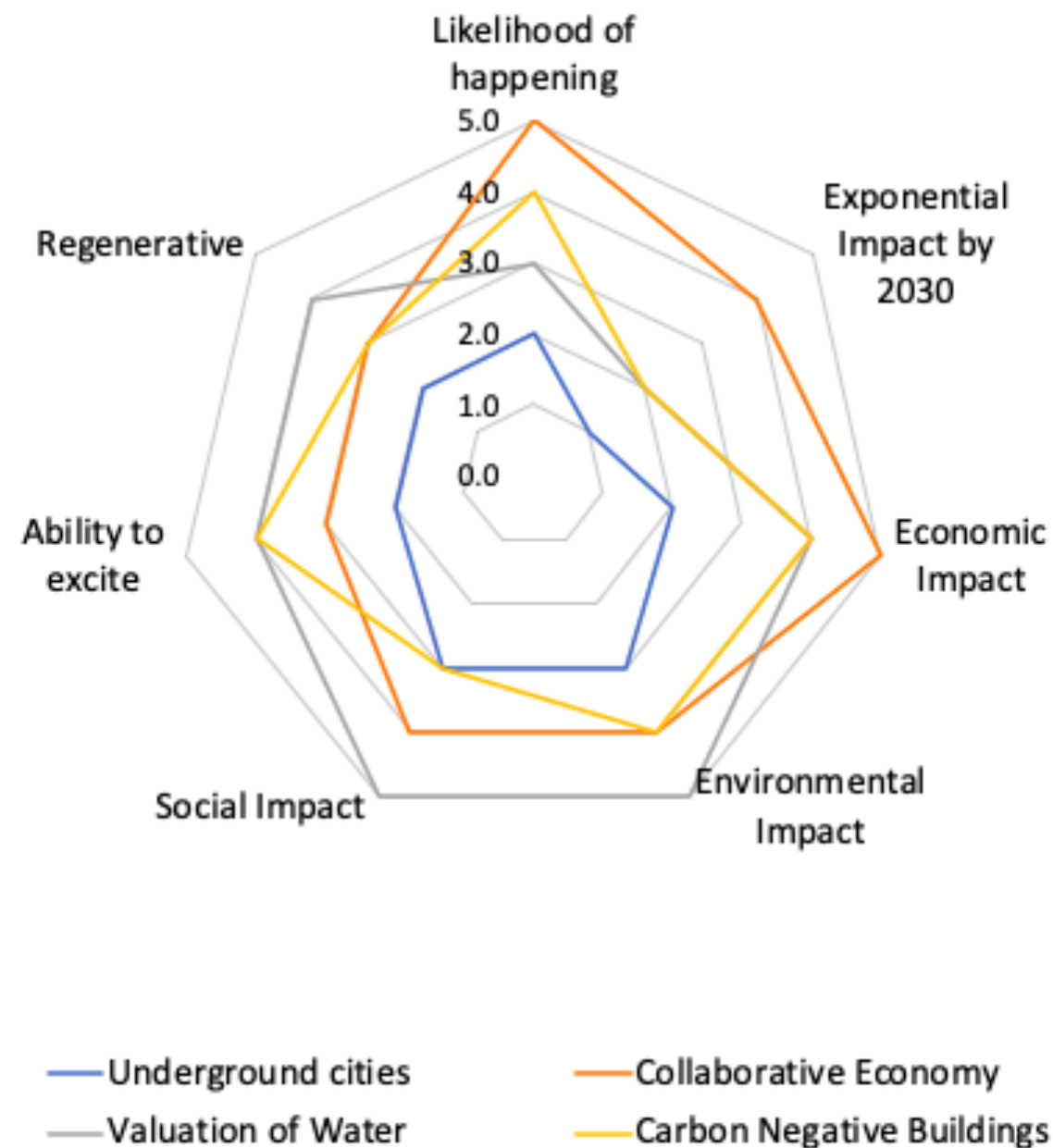
- Calculation of **Median Score**

# Evaluation of GS market shifts

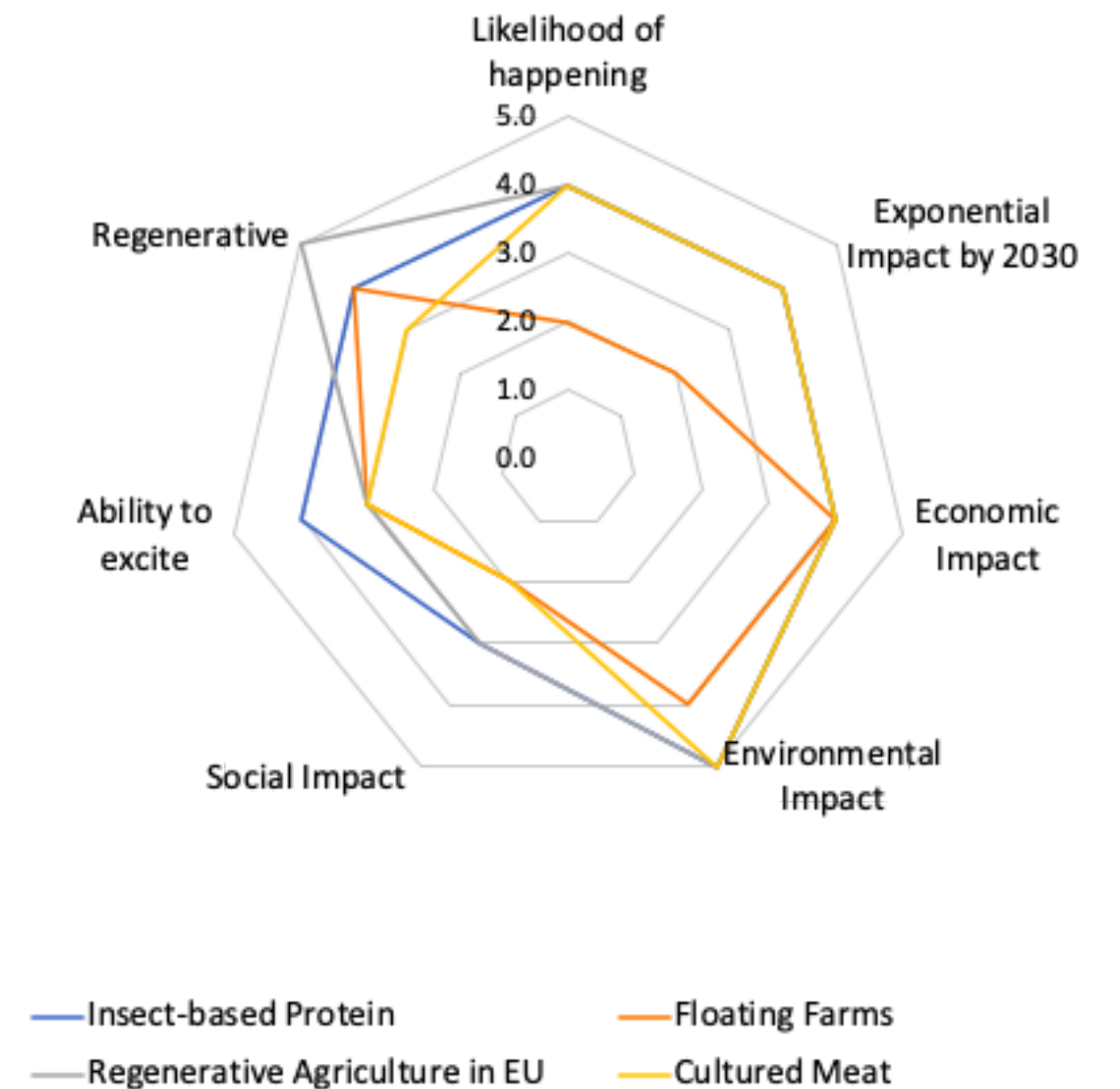


## Step 3. Radar Plots

### Cities and Infrastructure



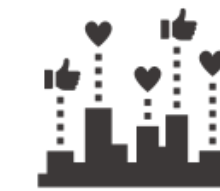
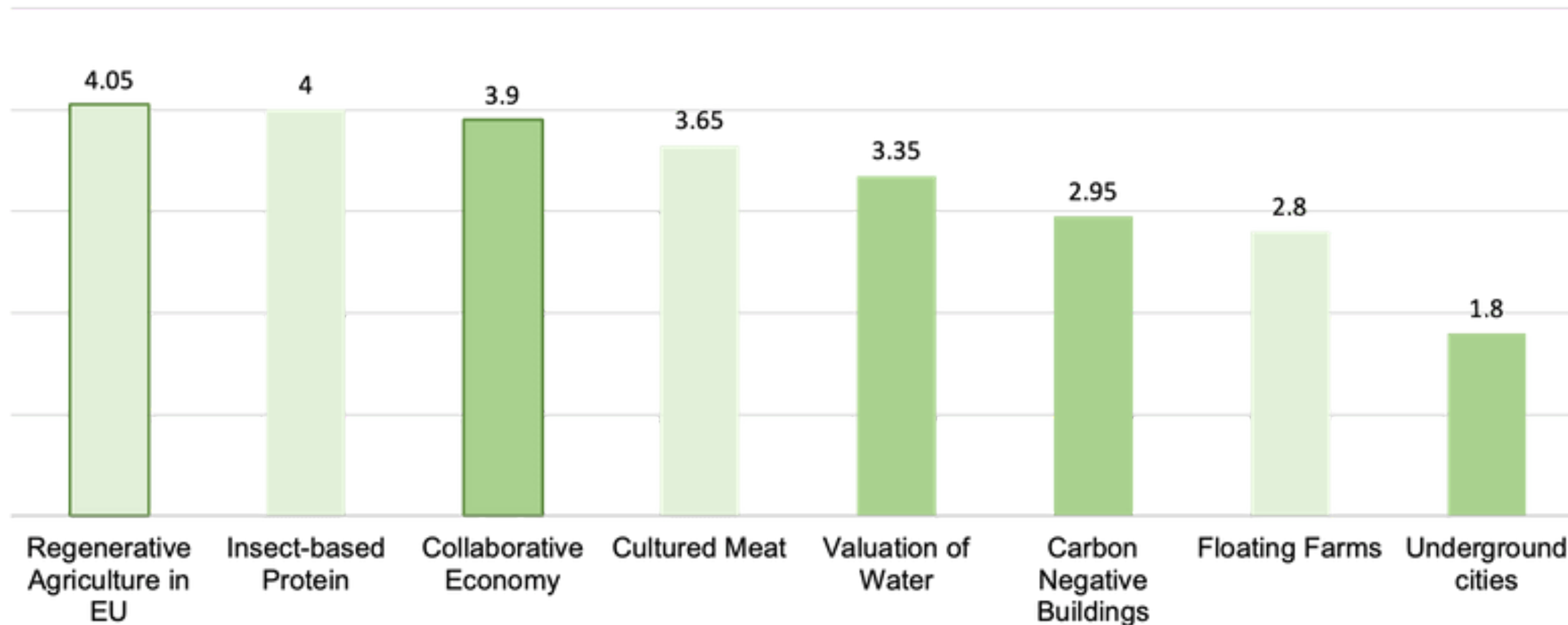
### Food and Agriculture



# Evaluation of GS market shifts



## Step 4. Selection based on Weighted Average Calculation



1. Collaborative Economy



2. Regenerative Agriculture



Cities & Infrastructure

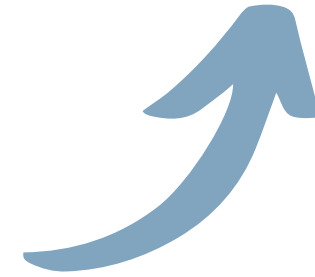


Food & Agriculture

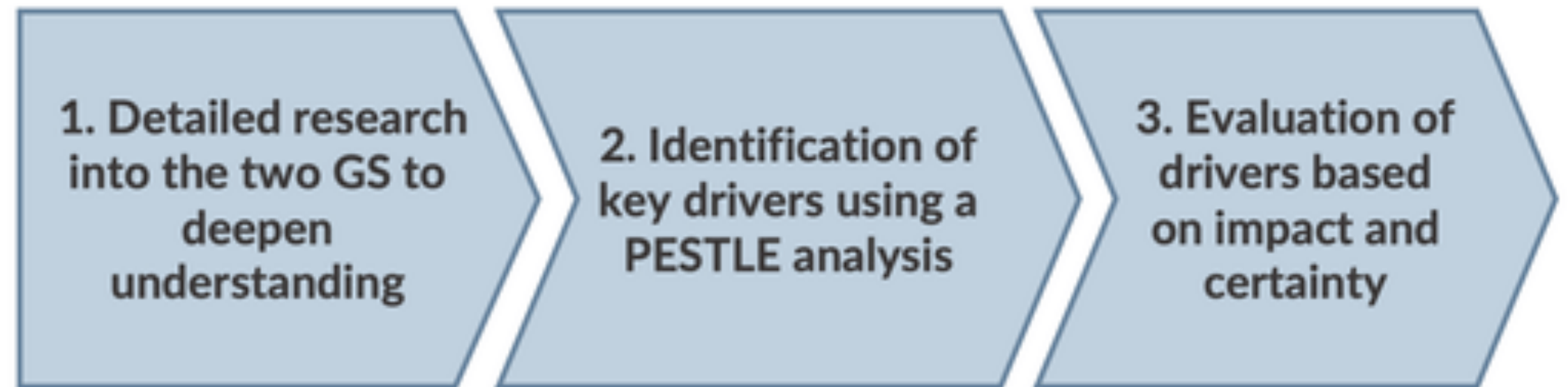


Chosen market shift

# Task Two



## Identify and analyse key drivers



- Desk-based research into conditions, key barriers, key impacts, factors driving the change

- Political
- Economic
- Social
- Technological
- Legal
- Environmental

- Analysis of impact and certainty of factors for driving exponential change.

# Evaluation of drivers

## Step 1. Determining criteria

### Impact

A powerful effect that the driver has on the GS

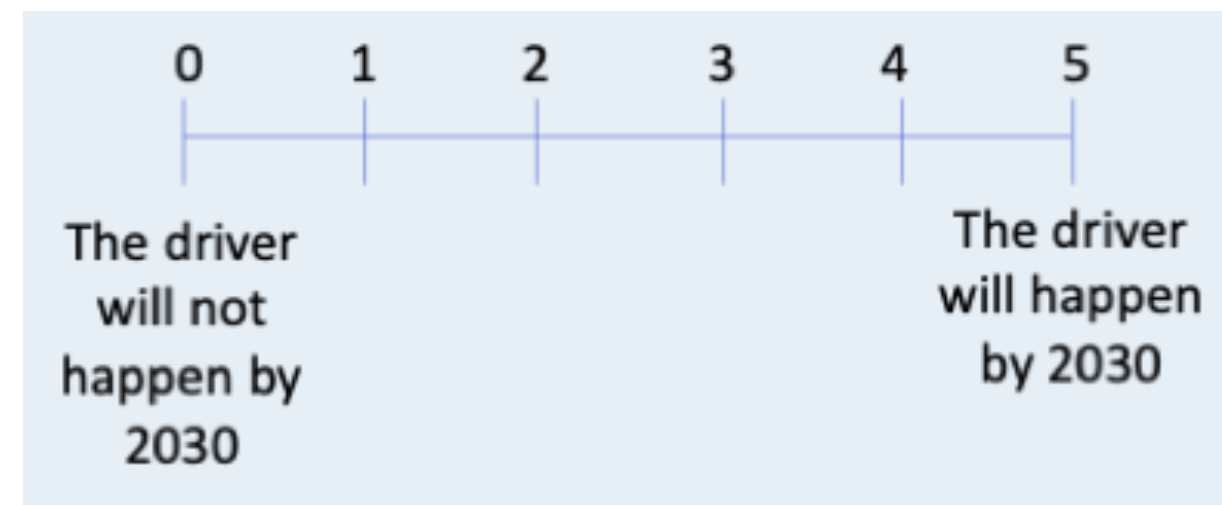


### Certainty

Likelihood of the driver happening by 2030

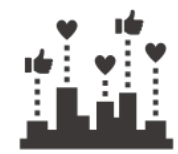


## Step 2. Scoring the drivers

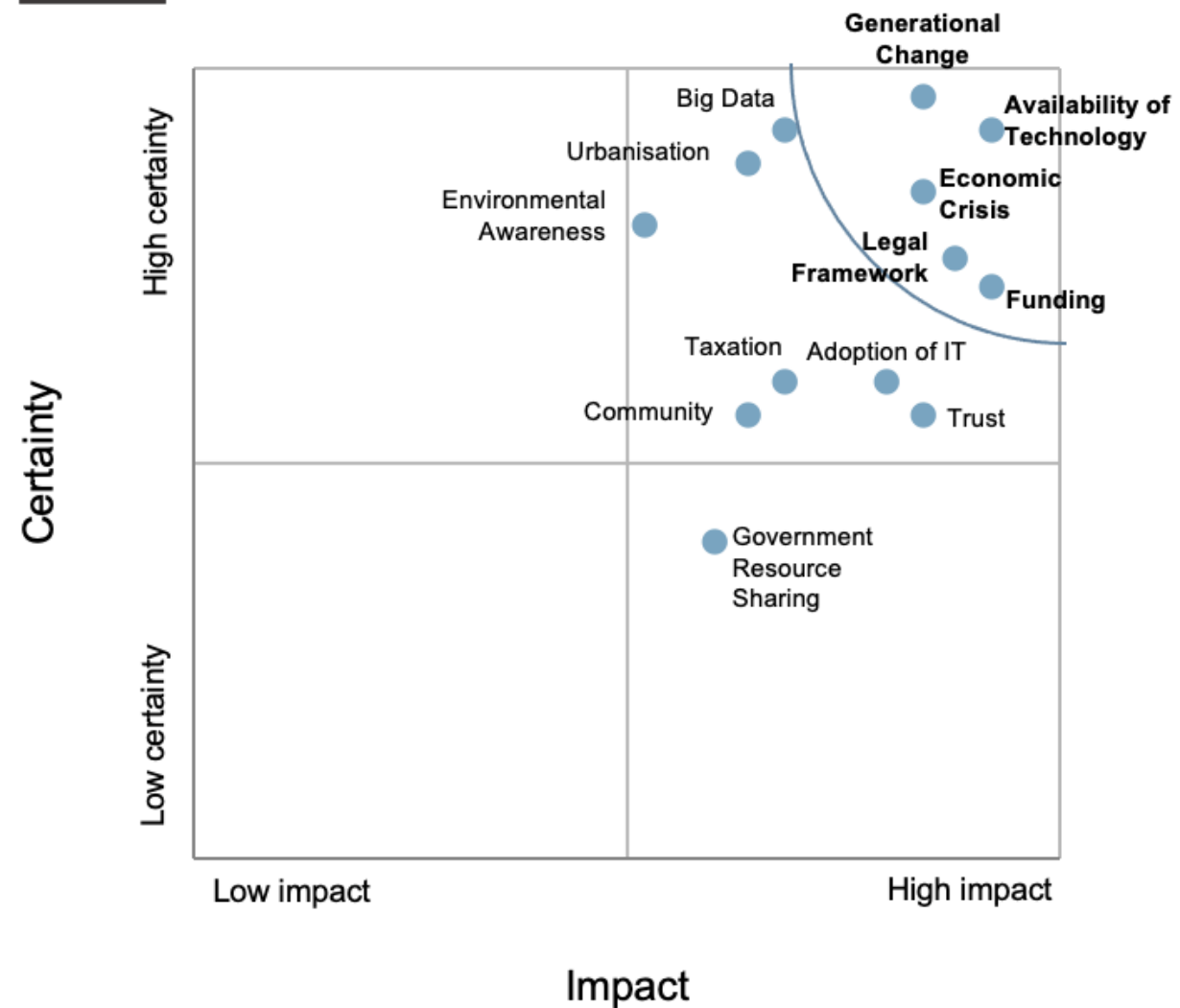


# Evaluation of drivers

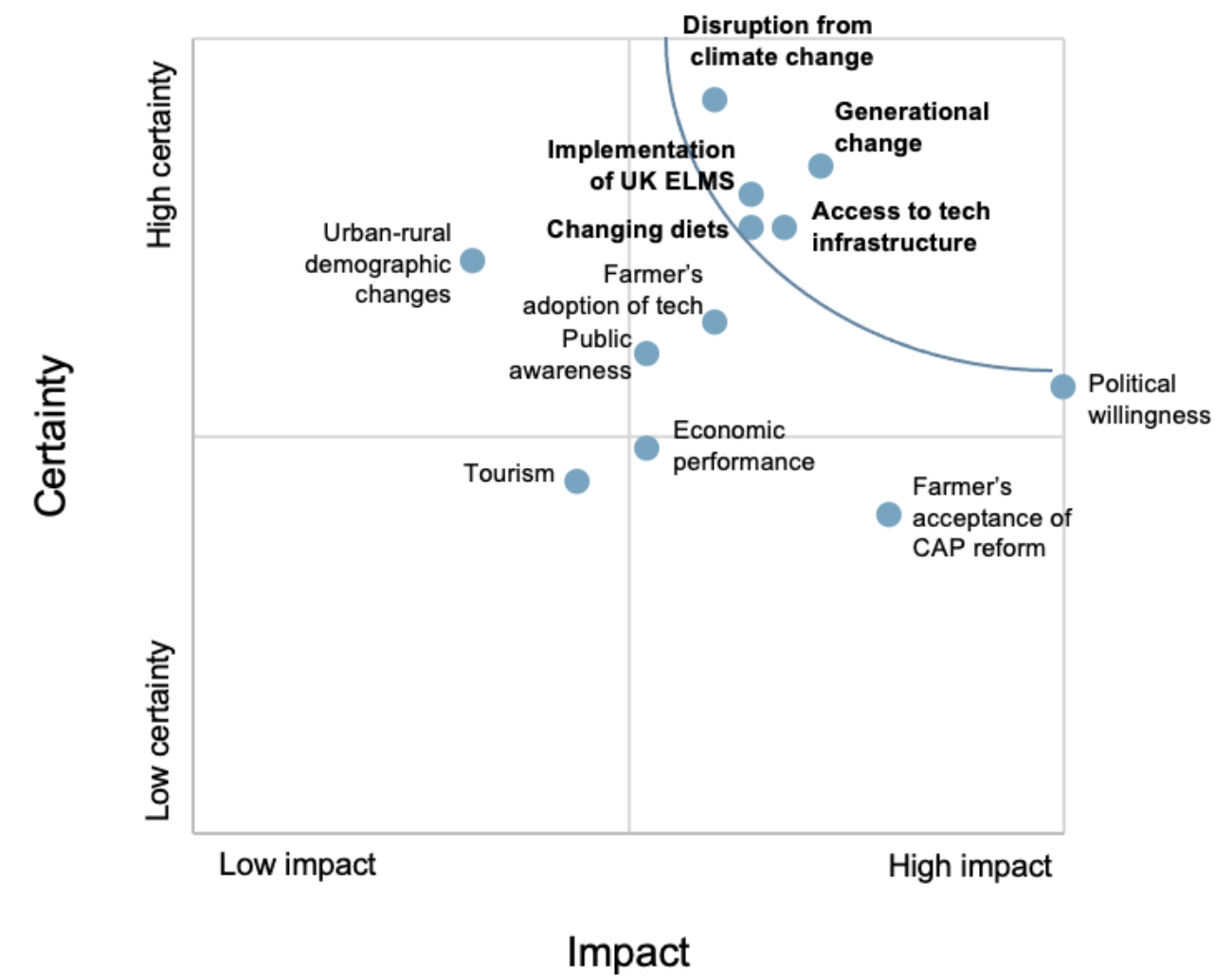
Step 3. The impact-certainty matrix and the selection of key drivers



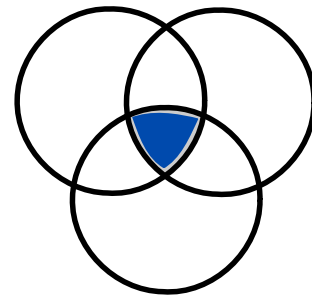
## Collaborative Economy



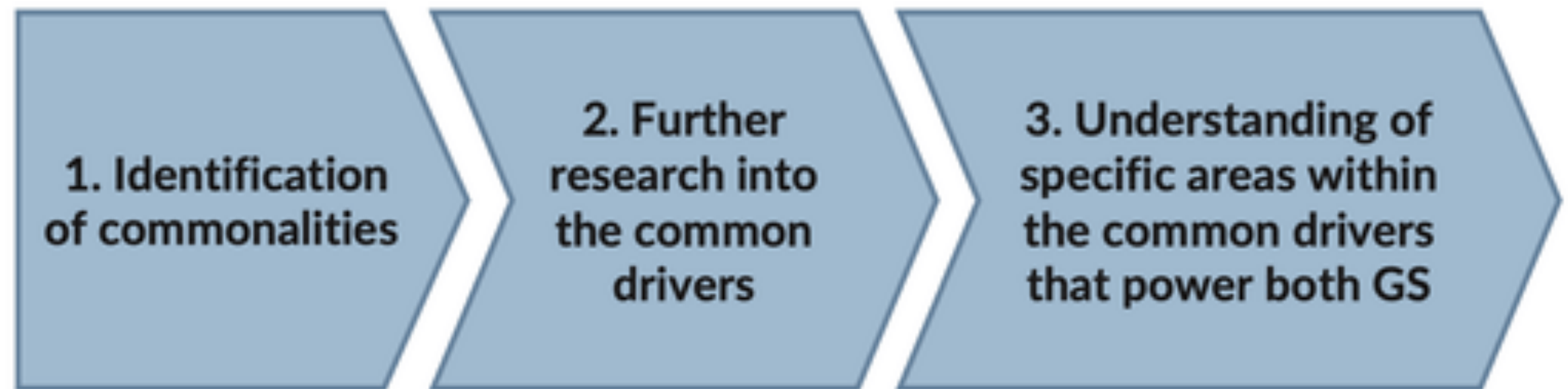
## Regenerative Agriculture



# Task Three



## Identify commonalities



- Review of key drivers for each GS and identified the commonalities.

- Desk-based research to understand what was required for each driver to exponentially impact each GS.

- Identification of overlap in GS to understand drivers, commonalities and how these can power the GS market shifts.

A field of purple flowers, possibly thistles, is shown in a soft, golden light from a setting or rising sun. The background is a blurred landscape with rolling hills. A blue rectangular box is positioned in the upper center of the image, containing the text "Part 2:". Below this box, the word "Findings" is written in a large, white, sans-serif font. A horizontal dotted line is located near the bottom of the page.

Part 2:

# Findings



# Collaborative Economy

## Overview

- Away from individual consumerism
- Increased use of resources extending life cycles
- Addressing cities overconsumption and waste issues

Ugly Duckling  
(governmental)  
- Seoul Sharing City

Ugly Duckling (business)  
- Intermediary sharing  
platforms



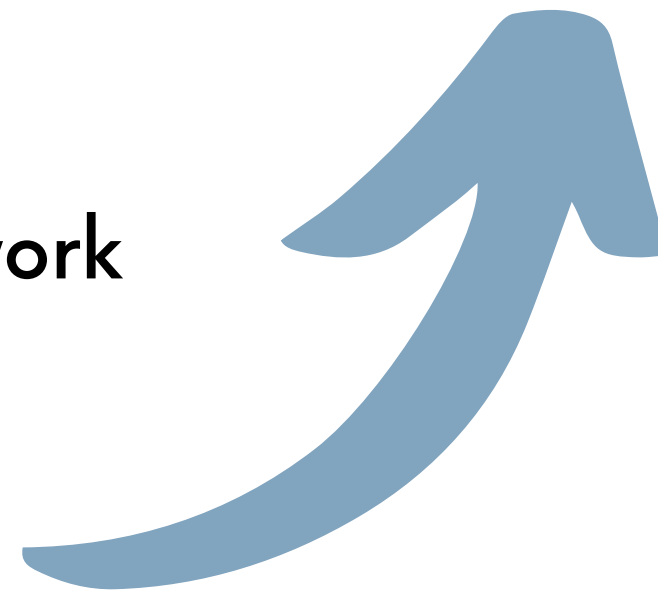
# How is it Regenerative?

- Utilisation of idle capacity
- Increased use value
- Reduced demand for resources
- Entrepreneurial opportunities
- Chance for businesses to **rethink**



# Key Drivers

- 1 Funding
- 2 Economic Crisis
- 3 Generation Change
- 4 Availability of Technology
- 5 Appropriate Legal Framework



I do not need a drill.  
I need a hole in the wall



# Impacts



**Environmental** - reduces demand for the earth's natural resources



**Social** - community engagement, trust and access to services



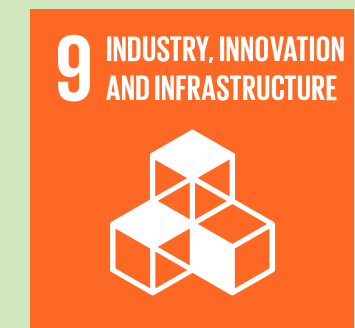
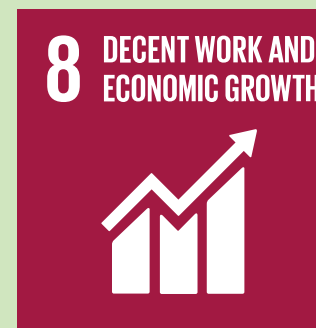
**Economic** - provides economic wealth, more flexible employment options and entrepreneurial opportunities

## Collaborative Economy

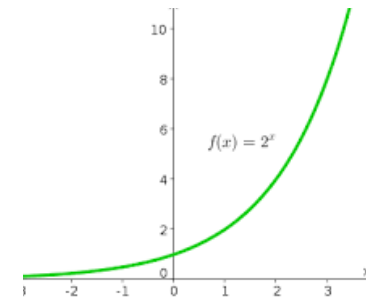
The following SDGs will be **positively** impacted



### THE GLOBAL GOALS



# Exponential by 2030



- The technology available, operating at scale and rapidly improving (shown by table)

## CE Recommendations

- 1 Legal framework
- 2 The private and public sector funding
- 3 Greater access to technology

## Collaborative Economy



# Regenerative Agriculture in the EU



## Overview

- The Common Agricultural Policy - a €58bn(!) budget in 2020
- Soil and water quality poor, huge fertiliser and pesticide use, wildlife marginalised
- UK ELM Scheme - pay farmers for environmental goods
- If it can happen in the UK, could it work in the EU?

Ugly Duckling (small scale)  
- UK ELMS

Ugly Duckling (supra-national)  
- CAP

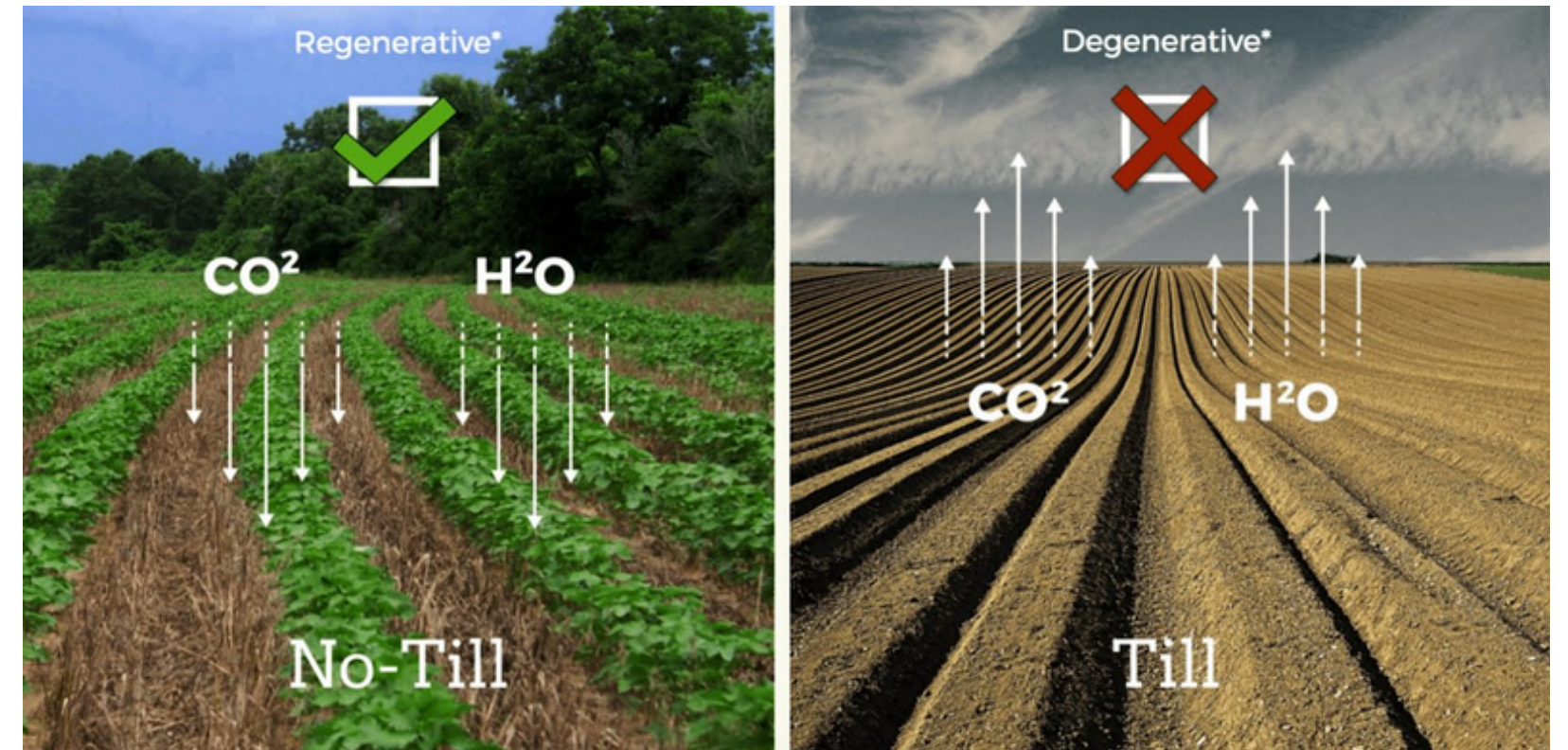


# How is it Regenerative?

Farmers not paid to grow food; instead paid to:

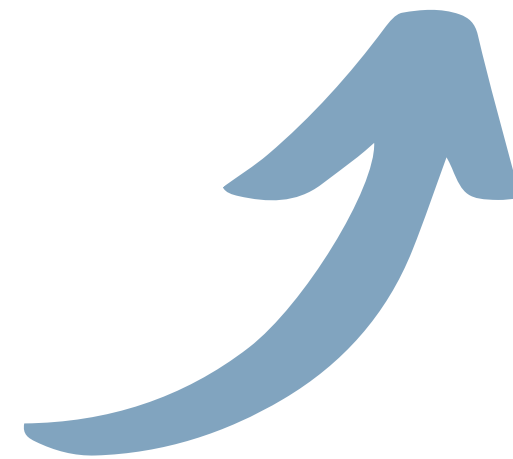
- Mitigate climate change
- Improve soil and water quality
- Restore wildlife habitat

Convert 20% of farmland to wildlife habitat - 34m hectares of land (an area the size of Germany!)



# Key Drivers

- 1 Implementation of UK ELM Scheme
- 2 Access to Technology Infrastructure
- 3 Increased disruption from Climate Change
- 4 Changing Diets
- 5 Generational Change





# Impacts



**Environmental** - target them via subsidy payments (50% reduction in GHG emissions from agriculture, 25% reduction in water use, etc.)



**Social** - tie into increasing environmental awareness



**Economic** - technology reduces cost of production, plus additional income from tourism (USD10bn p.a. and 5 million jobs)

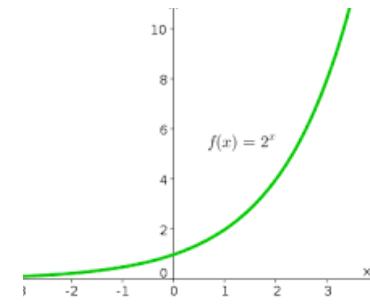
The following SDGs will be **positively** impacted



## THE GLOBAL GOALS

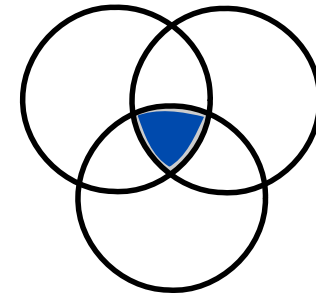


# Exponential by 2030



- **ELM Scheme** fully implemented
- **Technology** will drive efficiency in regen techniques
- **Generational Change** - new agricultural practices and changing public perceptions towards agriculture
- EU legislation such as **Green New Deal** will make CAP reform imperative
- Make the **policies** and **subsidies** as straightforward as possible

# Commonalities



Generational change

Legal framework

Availability of tech

Removes barriers & sets a foundation for change

Ageing Gen Z and Millennials

Increase access to devices

Develop capabilities and increase use of Artificial Intelligence

Increase provision of 5G

Funding

CE

Increase public & private funding

RA

Restructuring of public funds

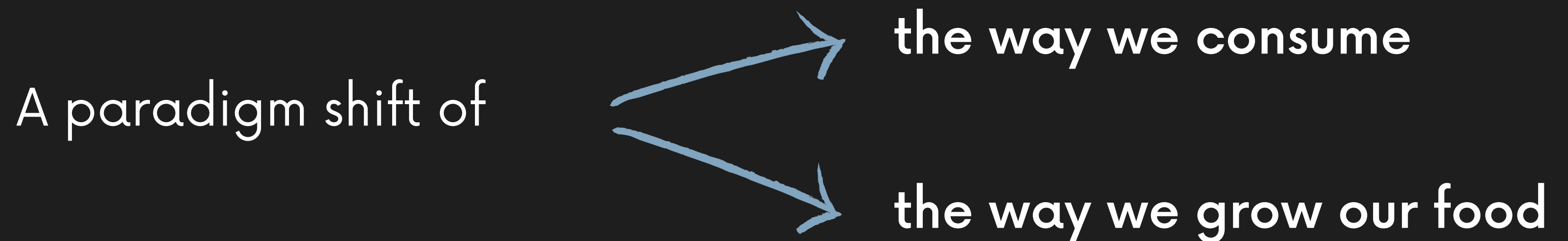
Part 3:

# Conclusions

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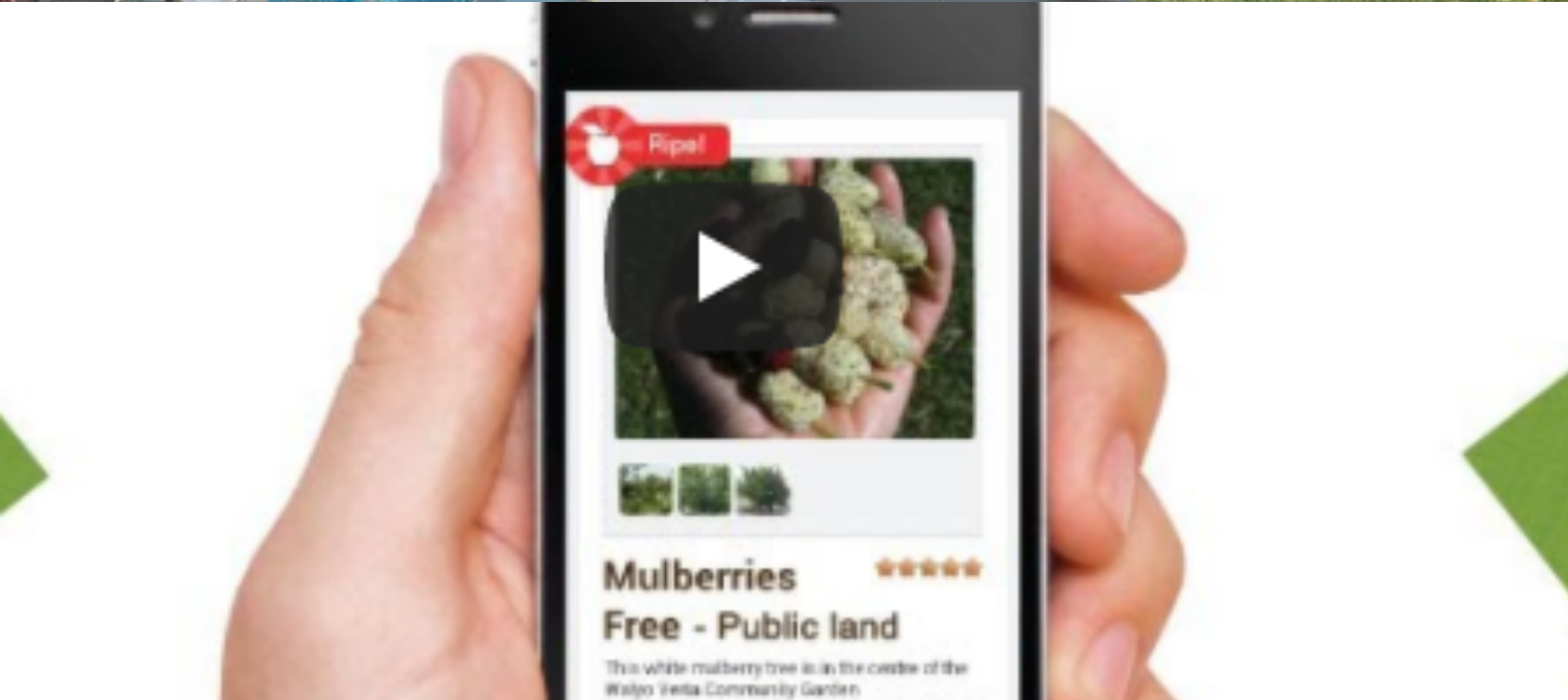
# What does this mean?



# A more sustainable model of consumption

A fundamental change in social attitudes toward a sustainable model of consumption

- Environmentally friendly consumer choices
- Focus away from product and ownership toward servitisation, cooperation and experience



# A more sustainable food system

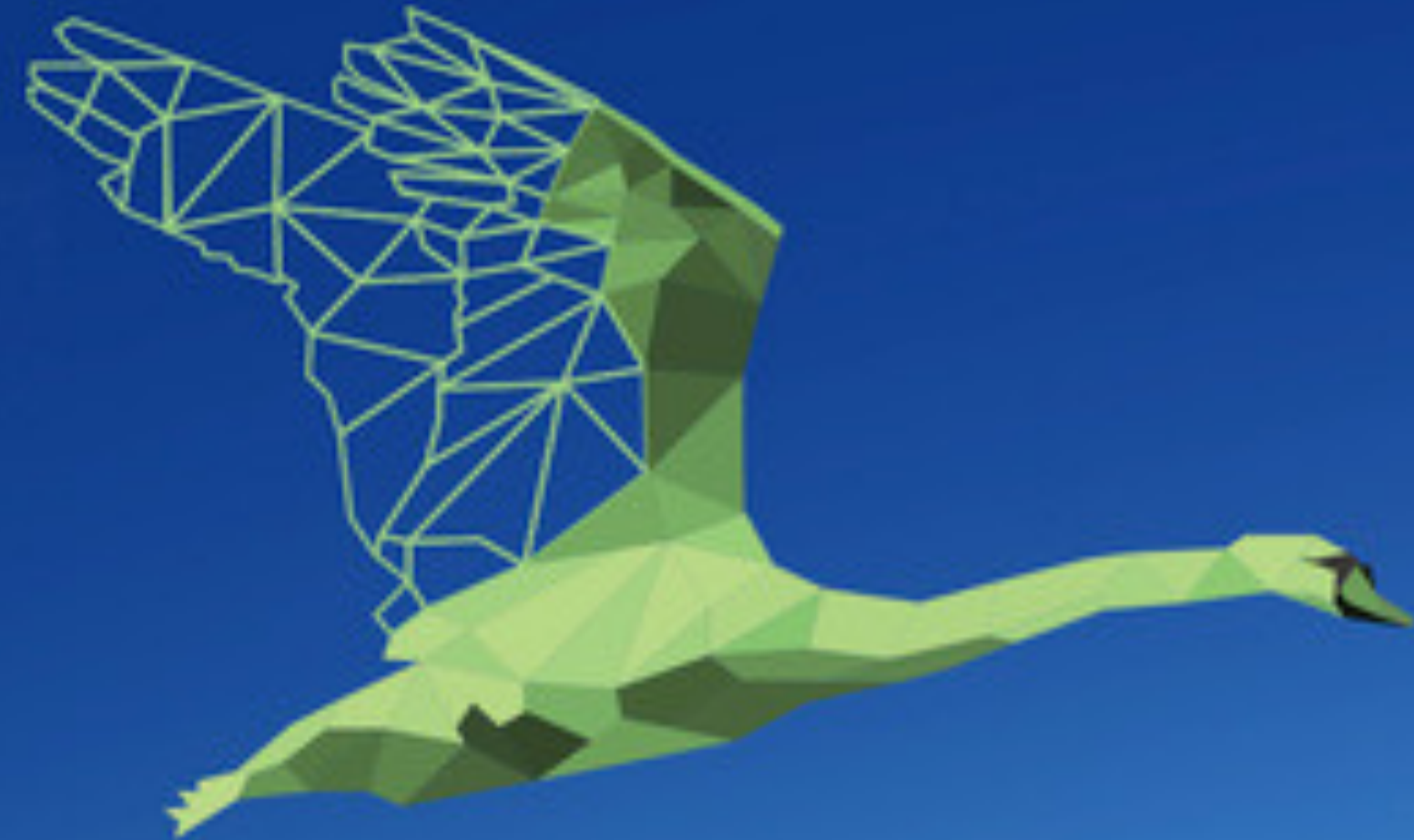
A fundamental change in the way we view and relate to agriculture, land and the wildlife

- Agricultural governance
- Preservation of natural habitats
- Human re-connection with nature



# Thank you!

Any questions?



**Ariadna** [ariadna.barros-de-la-parra20@imperial.ac.uk](mailto:ariadna.barros-de-la-parra20@imperial.ac.uk)

**Cecily** [cecily.henderson20@imperial.ac.uk](mailto:cecily.henderson20@imperial.ac.uk)

**Josh** [josh.morley-fletcher20@imperial.ac.uk](mailto:josh.morley-fletcher20@imperial.ac.uk)

**Lena** [lena.bernkopf20@imperial.ac.uk](mailto:lena.bernkopf20@imperial.ac.uk)

**Tim** [tim.young20@imperial.ac.uk](mailto:tim.young20@imperial.ac.uk)